

Your **FRONTLINE** Source of Canadian Optical Industry News

The news items identified with **P** were covered more in-depth on the ClipInfo Portal, www.clipinfo.ca

News briefs

Transitions Optical took advantage of the 32nd biennial conference of the Canadian Association of Optometrists to announce its appointment as a silver-level partner of the **Eye Health Council of Canada**, the CAO's national public education division. In particular, Transitions' involvement will include supporting the Council's public awareness campaign and Eye Health Month in October. **P**

Vision Expo West is fast approaching and organizers are pleased to note an increase in international registrations, particularly among attendees from South Korea, Taiwan and China. The presence of over 450 exhibitors this year will allow the show to expand its floor space to 51,206 square metres, an expansion of 3,657 square metres over last year. As with every Vision Expo event, rebates are available on the price of hotels, airfare and car rentals. See www.visionexpowest.com for details.

Pearle Vision founder **Stanley Pearle** passed away on July 21 at the age of 92. Pearle Vision, which was founded in 1961, became the first optical retailer to sell eyewear coast-to-coast. In 1981, Stanley Pearle established the Pearle Vision Foundation, now known as the **OneSight Research Foundation**.

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Science box

Early treatment of amblyopia yields better results

Treatment for amblyopia yields better results in children between the ages of three and seven than in older children, according to a recent study published on the Archives of Ophthalmology website. A team of researchers studied the records of 996 patients between the ages of 3 and 13, analyzing changes in visual acuity according to age and amblyopia severity. They found that children older than seven years of age were less responsive to treatment, particularly those with severe amblyopia. **P**

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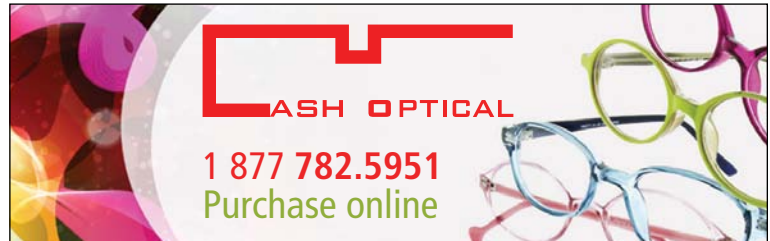


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Appointments

Cirillo Marcolin was appointed president of **ANFAO** and **MIDO** for a two-year term during the July 7 shareholders' meeting held in Belluno, Italy. He is replacing Vittorio Tabacchi. This is the second time that Marcolin has held this double presidency, his first stint having been from 2003 to 2007. **P**



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Upcoming events

International Vision Expo West 2011

September 22, 2011 to September 24, 2011

The Sands Convention Center, Las Vegas, NV (USA)

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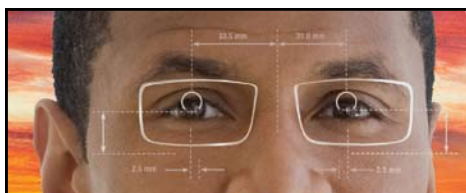
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New products and promotions

Alcon Canada is launching three new products in its **Systane** artificial tears line. **Systane Balance** targets deficiencies in the lipid layer, **Systane Gel** protects against severe dry eye, and **Systane Preservative-Free Formula** is intended for patients who are sensitive to preservatives or who suffer from chronic dry eye. www.alcon.ca

EyeDispense is now available through the Apple App Store. This iPad 2 application, designed by Scottish optometrist David Crystal, is a portable dispensing tool that allows opticians to help clients with poor vision select a frame using video clips. The application uses the iPad 2's camera to take 4 different 3-second video clips, which can be emailed or uploaded to Facebook. It also allows clients to compare up to four frame choices at a glance. www.apple.com/ipad/from-the-app-store

The **Opticaset VT-736** is a new pupilometer frame designed to clearly and easily measure patients' pupillary distance. Easy to use and store, it can also save data. www.opticasetinc.com

The new **Bertelli B-757** junior frame is now available on the market. This full-rim stainless steel frame comes in brown, black and purple, in size 50-17-135. www.westgroupe.com



Conference: September 21 - 25, 2011
Exhibition: September 22 - 24, 2011

www.visionexpowest.com

Las Vegas, NV | Sands Expo & Convention Center

Financial news

Novartis has reported a net sales growth of 27% for the second quarter of 2011, for a total increase of 21% in the first six months of the year. The recently acquired **Alcon** division contributed to this growth, with \$2.6 billion in net sales in the second quarter, a 12% increase. Alcon's sales increase was particularly strong in Russia, India and China.

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Quantum Optique is launching **Nexus** and **Nexus GS**, a new line of progressive lenses available in three corridors: 11 mm for fitting heights of 15, 16 and 17 mm, 13 mm for heights of 18 and 19 mm, and 15 mm for heights of 20 mm or higher. They are available in clear, in brown or grey photochromic (**Transitions VI** and **Varialite**), and in a polarized option. The **Arctic Extreme AR** coating can also be applied. www.quantumoptique.com

Face-à-Face has announced that Scottish prints will be a highlight of its next collection. Six of its frames will feature tartan prints, namely **Sagan 1 and 2**, **Djinn 1**, **Macho 1 and 2**, and **Woody**. www.faceaface-paris.com

Younger Optics has modified its **Trilogy** semi-finished lens blank in order to ease processing for both digital and conventional surfacing. Clear Trilogy lenses have been thickened in the lower base curves of 0.50 to 4.25. This change does not apply to Trilogy lenses with base curves of 5 through 8. www.youngeroptics.com

Transitions Optical and **ET Canada** are giving eyecare professionals and consumers a chance to attend the prestigious Toronto Film Festival, which will be held from September 8 to 18. The contest runs from July 5 to August 21 for eyecare professionals and from July 25 to August 21 for consumers. To enter, simply fill out a questionnaire on the key benefits of Transitions lenses at www.transitionstorontofilmfestival.com/en/. 

HOYA Vision Care Canada has expanded its polarized lens offering by adding two new high-index polarized lenses, 1.67 **NuPolar** single vision and polycarbonate **IMAGE** polarized progressive. Additionally, **Hoyalux iQ Summit ecp** and **Hoyalux Summit ecp 1.50** polarized lenses are now available in brown. www.hoya.ca

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Log on to Transitions.com/festival for details



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No more hiding your emotions

MIT researchers have developed eyeglasses that can decode emotions! The frame features a tiny camera connected to software that analyzes facial expressions. The glasses relay information to the user through an earpiece, describing the subject as "thinking," "agreeing," "disagreeing," "confused," "interested" or "concentrating." There is also a light that can turn red, letting the user know that perhaps it is time to be quiet, as the subject is starting to lose patience!

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ONTARIO EDITION

This section is dedicated exclusively to optical industry professional needs. The ads will also be posted on www.clipinfo.ca

Career Opportunities

Nikon Optical Canada Inc. a premium player in the Optical Lens Industry is presently recruiting in Toronto for the position of **CUSTOMER SERVICE AGENT** to answer phone inquiries and provide information to customers, explain costs and types of offered services, support the existing staff with laboratory related duties and handle mailing and shipment. The successful candidate will be a well organized individual capable of working in a fast-paced environment, a multi-tasker and a great team player. A minimum of one year of related experience is required and bilingualism is an asset. Interested applicants may apply by sending their résumé by E-Mail or by fax to: Nikon Optical Canada Inc. hrtor@nikon-opt.com Fax: 416- 449-2025.

New Look Eyewear, a leader in the Canadian optical industry, has now nine locations in the National Capital Region. The company is proud to be able to count on over 600 employees, including 150 opticians. The vision of New Look Eyewear is to develop and expand within the Canadian optical market, particularly in Ontario. New Look Eyewear is looking for full-time and part-time **STORE MANAGER, SALES CONSULTANTS** and **ASSISTANT OPTOMETRISTS** to join its growing team in the National Capital Region. Registered student opticians are invited to plan their careers while interning or waiting for provincial licensing. New Look Eyewear's mandate in offering career opportunities emphasizes premium customer service and optical care as priorities for interested candidates. We offer competitive salary packages, excellent benefits, and promising careers. If you are an enthusiastic team player and would enjoy working in a professional environment, we encourage you to forward your resume to Human Resources department by fax: 418-624-6140 or e-mail: emploi@newlook.ca. Confidentiality guaranteed. For more information about New Look Eyewear, visit our website at www.newlook.ca.

Since its creation in 1978, Alain Mikli International has been recognized as the most innovative eyewear company in the world. Today the group manufactures and distributes the luxury brands Alain Mikli, Starck Eyes, and our affordable line MiklibyMikli in more than 27 countries. With a new international management team and the support of strong investors, Alain Mikli has set it self-ambitious growth objectives; to support the accelerated growth; we have **2 SALES REP** positions available for the MiklibyMikli brand in ON, AB, MB and BC territory. Qualifications: Experience in luxury eyewear or boutique, Entrepreneur Spirit, strong relationships with retail stops, ability to sell concepts and offer strong marketing solutions to your clients. Send resumes to confidential@miklilt.com.

Since its creation in 1978, Alain Mikli International has been recognized as the most innovative eyewear company in the world. Today the group manufactures and distributes the luxury brands Alain Mikli, Starck Eyes, and our affordable line MiklibyMikli in more than 27 countries. With a new international management team and the support of strong investors, Alain Mikli has set it self-ambitious growth objectives; to support the accelerated growth of Starck Eyes (+75%/year worldwide). We have 1 position available for a **SALES REPRESENTATIVE** to cover the ON, AB, MB and BC territory. Qualifications: Experience in luxury eyewear or boutique, Entrepreneur Spirit, Ability to sell concepts and offer strong marketing solutions to your clients willing to travel. Email resumes to confidential@miklilt.com.

Required immediately Registered **OPTICIANS, SALES ASSOCIATES & LAB TECHNICIAN** who are enthusiastic & outgoing to join our team in Kitchener-Waterloo, Cambridge & Guelph areas. Email résumé to: hropticalkcg@gmail.com or Fax: 519-954-2017.



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